

## Message Text

LIMITED OFFICIAL USE

PAGE 01 SAN SA 00464 042146Z

62

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 RSC-01 /015 W

----- 025891

R 042001Z FEB 75

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHDC 7345

LIMITED OFFICIAL USE SAN SALVADOR 0464

STADIS////////////////////////////////////

E.O. 11652: N/A

TAGS: BTIO, ETEL, ES

SUBJECT: COMMERCIAL SALES OPPORTUNITY

REF: (A) SAN SALVADOR 4773, 1974

(B) STATE 019224

(C) SAN SALVADOR 0367

(D) STATE 022950

1. ANTEL BEGAN INTENSIVE DISCUSSIONS ON 18 FEB 75 OF OFFER FROM ANOTHER US COMPANY FOR EQUIPMENT DISCUSSED IN REF A. GOL. GARCIA DOES NOT WISH TO RECEIVE ALTERNATE OFFERS UNLESS AND UNTIL A DECISION ON THIS PRIOR OFFER HAS BEEN REACHED. HE THEREFORE HAS ASKED THAT SCHRINER AND MCLAUGHLIN NOT RPT NOT CALL ON HIM AT THIS TIME.
2. SHOULD PENDING OFFER NOT BE ACCEPTED OR SHOULD ANTEL DECIDE TO ENTERTAIN COMPETITIVE OFFERS WE WILL ADVISE DEPARTMENT.
3. FYI ONLY, NOT FOR RELEASE TO COMPETITORS, COMPANY INVOLVED IS MOTORONA. WE HAVE NO DETAILS OF THEIR OFFER BUT COL. GARCIA SEEMS ESPECIALLY ATTRACTED TO ITS TERMS.  
CAMPBELL

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 FEB 1975  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975SANSAA00464  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750041-0054  
**From:** SAN SALVADOR  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750274/aaaacoiu.tel  
**Line Count:** 50  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** STADIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** STADIS  
**Reference:** 75 SAN SALVADOR 4773, 75 1974  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 09 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <09 SEP 2003 by BoyleJA>; APPROVED <10 NOV 2003 by GolinoFR>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
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EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** COMMERCIAL SALES OPPORTUNITY  
**TAGS:** BTIO, ES, COLLINS RADIO CO  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006